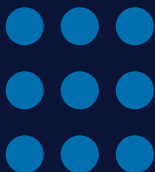


August
1-31

**Ballarat
Business
Festival**

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August
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Our Mission

To provide strong, reliable leadership and advocacy on matters relevant to business in greater Ballarat.

Our Vision

To be the number one relevant resource for business.

Commerce Ballarat provides leadership, networking, development and marketing opportunities for all businesses. If you are not a member, why not join the 500+ businesses who are and experience how you can benefit.

We are proud to deliver B31 Ballarat Business Festival which runs annually from August 1 – 31. The festival is packed with business events, from starting a business, to marketing, through to effective leadership and management.

Events on offer include networking, lunches, seminars, workshops, breakfasts and much more!

Whether you are a business owner, manager, employee or looking to start a business we encourage you to make some time to attend some of the outstanding development and networking opportunities on offer during August.

***Give your business a boost!
During B31 Ballarat Business Festival***



Embracing Diversity with Whole Brain Thinking

Presented by Thrive HR

Date: Thursday 1 August

Time: Registration from 8:45 am
Session from 9:00am – 11:00am

Venue: North Ballarat Sports Club, 725 Creswick Road

Cost: \$15.00 (morning tea included)

Recent research suggests that cognitive diversity – or diversity of thinking styles – is a significant factor in team success. Yet so often we find people who 'think' differently from us frustrating and difficult to influence.

This interactive workshop introduces you to the 4 thinking styles proposed in the Whole Brain Thinking model. You'll self-assess which style(s) you prefer; understand the benefits and risks associated with your preferences; and learn tips to more effectively influence those who think differently from you.

Clare Linane teaches Whole Brain Thinking to corporate clients throughout Australia. Her clients include Priceline, Royal Children's Hospital, Transurban and many more.

For further information and to book (numbers limited):
Visit <http://bit.ly/embracing-diversity>

AUGUST

1

Interested Booked

New Ways of Working

AUGUST

2

Presented by Platypus Coworking

Date: Friday 2 August

Time: ALL DAY – Free Coworking Day, come in and try how a coworking space can suit your business.
11:00am – 12:00pm – 3 Business Owners' who have set up differently.
2:00pm – 3:00pm – Workplace Design (For Home to Commercial Office).

Venue: Platypus Coworking, Level 2, 51 Lydiard St Sth

Cost: FREE (bookings essential)

Come along and learn more about new ways of working with two panel presentations.

In the morning you can hear from 3 Business Owners' who have set up their businesses differently: Penthea Marshall-Radcliffe from Vegas & Rose, Amy White from Sustainalize and Sally Kennedy from Dearly.

In the afternoon you can learn more about Workplace Design (For Home to Commercial Office) from 3 experts in workplace design – Talina Edwards from Talina Edwards Architecture, Ellen Jackson from Potential Psychology and Marshall Crick from Aspen Interiors.

Come along to one or both presentations, you are welcome to stay and try coworking @ Platypus for the day. Registration required as numbers are restricted.

For further information and to book:

Visit www.platypuscoworking.com.au/events

Interested Booked

I've Hired a Young Person. What Now?

AUGUST

5

How to create an environment that enables young people and your business to thrive

Presented by Highlands LLEN

Date: Monday 5 August

Time: 5:00pm – 7:00pm

Venue: RJM's Wine Bar, 95 Mair St East, Ballarat

Cost: FREE (bookings essential)

Wine and cheese will be provided.

Highlands LLEN work to create and maintain partnerships that support a range of learning and pathway options for all young people within our community. HLLLEN invite employers and business people to get together for an evening that will provide information and resources relating to:

- Better understanding young employees
- Practical strategies to support and retain young employees
- Issues faced by the current generation of employees

The workshop will include presentations by:

- Janelle Johnstone, Headspace Ballarat Manager
- Donatello Pietrantuono, Owner of Carboni's Italian Kitchen, PWTN and Convivium Food Experience

For further information and to book:

email admin@highlandslen.org

Interested Booked

Biznet Breakfast

AUGUST

6

Presented by Commerce Ballarat

Date: Tuesday 6 August

Time: 7:00am – 8:45am

Venue: Housey Housey @ The Forge,
12 Armstrong Street North

Cost: Commerce Ballarat Members \$25.00
Non Members \$35.00 (bookings essential)

Hear from Lauren Crystal, Managing Director of award-winning agency Your Creative and co-founder of project collaboration tool Hassl, a cloud-based platform that streamlines project management, file storage and communications. Hassl has over 6,000 users from 50 countries and was chosen as Forbes Under 30 Summit's 'Ideas of the Year' as well as 2019 Google startup participant.

Lauren is a prominent speaker on creative growth strategies and team productivity, most notably speaking at Pausefest Summit, Property Council and TEDx Melbourne. Lauren was named the 2019 Telstra Business Women's Victorian Emerging Leader of the Year. She is an ongoing contributor for Startup Daily and Smart Company with a combined readership of over 500,000.

For further information and to book:

Visit www.commerceballarat.com.au

Interested Booked

Small Business Bus

AUGUST

6

Date: Tuesday 6 August

Time: 10:00am – 3:00pm

Venue: Commerce Ballarat
27 Doveton Street North

Cost: Free (bookings essential)

The Victorian Government's Small Business Bus provides free mentoring and face-to-face assistance to help you start or build your small business. The Small Business Bus is visiting Ballarat during B31 Ballarat Business Festival. Book in now for your free one-on-one mentoring session to get your business moving.

For more information and to register: Visit

www.business.vic.gov.au/events/small-business-bus

Interested Booked

5 Ways to Improve & Create a Successful Business in Under 6 Months

AUGUST



Presented by Sharp Accounting

Date: Tuesday 6 August
Time: 12:30pm – 1:30pm
Venue: Sharp Accounting Office, 1311 Sturt Street
Cost: FREE (bookings essential)

Do you know the secret of successful businesses?

Are you ready to get a little more strategic in the way your business operates?

Let's chat about getting hours back in your day and days back in your week.

Develop your skills on how to make a positive impact on your business by simply refining the way you approach your business.

We will explore ways where you can implement specific processes that have proven results to dramatically improve your business in under 6 months plus why delegating will set you up for success.

For further information and to book:
Visit <http://bit.ly/5ways-to-improve>

Interested Booked

Small Business Legal Health Check

AUGUST



Presented by Harwood Andrews

Date: Wednesday 7 August
Time: 9:00am – 11:00am
Venue: Oscar's Hotel & Cafe Bar, 18 Doveton St Sth
Cost: FREE (bookings essential)

Hear from the team at Harwood Andrews as they give your business a Legal Health Check.

Principal Lawyer Paul Gray will discuss the key areas of legal risk and opportunity for any business, answer your questions and guide you through a checklist of issues designed to test the legal health of your business.

Walk away with new knowledge, some ideas to implement and a checklist of priorities for improvement.

For further information and to book: Visit
www.harwoodandrews.com.au/small-business-legal-health-check

Interested Booked

How to Produce a Podcast for Your Business

AUGUST



Presented by **Chris Ashmore**

- Date:** Wednesday 7 August
Time: 5:30pm – 7:30pm
Venue: Runway Ballarat, Flecknoe Building,
124 Albert Street
Cost: \$30.00 (bookings essential)

Do you want to produce your own podcast, but not sure how to go about it? Maybe you already have a podcast but you're looking to improve on it.

This intensive and practical Podcast Workshop gives you the tools to produce a quality podcast. You'll learn what equipment to use, how to structure an interview, edit and assemble a podcast, how to write scripts, publish your podcast to the various apps and distribution channels, and how to construct an effective promotional strategy.

Since 1998, Chris Ashmore has produced audio programs and podcasts for some of Australia's best-known brands, including Australia Post, Officeworks, REA Group, Melbourne Food & Wine Festival, and the Royal Australasian College of Surgeons.

Chris advises businesses and brands on developing an audio strategy; he's a judge at the Australian Podcast Awards and international Webby Awards; and he's a sought-after commentator on the industry.

For further information and to book: Contact **Chris Ashmore chris@chrisashmore.me or phone **0457 867 705****

Interested Booked

Live and Learn

AUGUST



Presented by **FedUni TAFE**

- Date:** Thursday 8 August
Time: 1:00pm – 2:00pm
Venue: Federation TAFE, Exhibition Space,
Building S, Grant Street, SMB Campus
Cost: FREE (bookings essential)

Federation TAFE is committed to quality education and skill development. Join us as Guest Speaker Kelly Fawcett from The Foundation of Youth Australia discusses her research and its focus on preparing young people and those who work with them to understand how work is changing and build the skills to navigate the future.

TAFE Trained. TAFE Trusted.

For further information and to book:
Email skillsandjobs@federation.edu.au

Interested Booked

How to Tender Right!

AUGUST

9

**Presented by Commerce Ballarat
and facilitated by Jessie Harman**

Date: Friday 9 August

Time: 9:00am – 3:00pm

Venue: The Trench Room, Ballarat Town Hall,
225 Sturt Street

Cost: FREE (bookings essential)

This session is designed to give practical tips and information to anyone who writes tenders, submissions or grant proposals. The workshop covers understanding tender documentation, planning your tender response, structuring your submission, and effective tender writing. It also explores the common reasons for tender success and failure!

This workshop is suitable for people with all levels of experience – from the very beginner to the more seasoned tender writer. The workshop is interactive, informal and fun.

The workshop is facilitated by Jessie Harman – a highly experienced tender writer, assessor and presenter.

For further information and to book:

Visit www.commerceballarat.com.au

Interested Booked

YPN Progressive Dinner

AUGUST

9

**Presented by Commerce Ballarat &
Supported by Harwood Andrews**

Date: Friday 9 August

Time: 5:30pm – Late

Venue: Meet at Red Lion Hotel, 223 Main Road

Cost: Commerce Ballarat Members \$35.00
Non Members \$55.00 (bookings essential)

Join us for the inaugural YPN Progressive Dinner! Starting at the Red Lion for a complimentary drink and canapes on arrival, we'll then jump on a bus to Freight Bar and Restaurant for our second course, last stop for the night The Western Hotel for dessert and live music. This event provides young business people with an opportunity to build networks with like-minded individuals. Whether you work in admin, retail, trade or professional services YPN is for you!

For further information and to book:

Visit www.commerceballarat.com.au

Interested Booked

Mindshop Excellence

AUGUST

12 -
16

Presented by Commerce Ballarat in partnership with Mindshop

Date: Monday 12 – Friday 16 August

Venue: Various Industries in Ballarat

This invitation only event is an interactive work experience program for Year 10 secondary students. The students spend one week in industry with the challenge of working on a 'live' problem and reporting their findings back to the senior management team.

For further information on the Mindshop Excellence program: Visit www.mindshopexcellence.com

Interested Booked

Coaching Fundamentals

AUGUST

12

Presented by Victorian Chamber of Commerce

Date: Monday 12 August

Time: 10:00am – 12:00pm

Venue: Ballarat Business Centre, 706 Sturt Street

Cost: \$60.00 (bookings essential)

The ability to coach has become a core competency for today's managers, and a key performance criterion for many successful organisations. As business conditions, markets and technologies become ever more dynamic, the importance of the continuing development of staff through ongoing coaching increases.

Coaching aims to enhance the learning ability and performance of team members using a range of coaching skills and techniques. Coaching is about asking great questions, listening without judging, and empowering people to find solutions and take responsibility for their actions.

What you would expect to gain from attending:

- Understanding personality differences
- Communication styles
- Becoming a better listener
- Questions
- Barriers to change

Peter Maplestone is a Senior Consultant at the Victorian Chamber delivering coaching, training and consulting services, specialising in leadership, management, performance management, problem solving, leading and managing change and many more.

Peter enjoys working closely with clients to identify learning and development solutions that will impact company initiatives and performance.

For further information and to book:

Visit <http://bit.ly/coaching-fundamentals>

Interested Booked

Tools to Grow Your Small Business

AUGUST

13

Presented by Victorian Small Business Commissioner

- Date:** Tuesday 13 August
Time: 7:30am – 8:30am (Arrive 7:15am)
Venue: Oscar's Hotel & Cafe Bar, 18 Doveton St Sth
Cost: \$10 (bookings essential)

Victorian Small Business Commissioner Judy O'Connell will deliver a presentation that will equip businesses to grow their business by providing them with the knowledge and tools to stay ahead of the game. Hear about cash flow and being paid on time, moving to digital, the impact of cyber security, the NBN rollout, and learn how to use the latest data analytical tools.

For further information and to book:
Visit <http://bit.ly/tools-to-grow>

Interested Booked

Tax Essentials for Small Business

AUGUST

13

Presented by Australian Taxation Office and supported by the City of Ballarat

- Date:** Tuesday 13 August
Time: 10:00am – 12:00pm
Venue: Trench Room, Ballarat Town Hall, 225 Sturt Street
Cost: FREE (bookings essential)

Are you thinking of starting a business or new to business? Register now for this free event run by ATO staff.

Come along and learn about:

- Business structures.
 - Registering your business.
 - Record keeping – understanding how to keep track of your business.
 - Reporting online to save time.
 - Business life cycles – why they're important.
 - Help and more information – where to go when you need it.
 - Networking with other new business owners in your area.
- We will show you how to use our online tools and resources to make things easier.

For further information and to book:
Visit <http://bit.ly/tax-essentials>

Interested Booked

Leadership at the Edge

AUGUST

14

Presented by Commerce Ballarat
and facilitated by Mike Boyle

Date: Wednesday 14 August

Time: 10:00am – 3:30pm

Venue: Oscar's Hotel & Cafe Bar, 18 Doveton St Sth

Cost: Commerce Ballarat Members: \$80.00pp
Commerce Ballarat Members Group Bookings
of 4 or more: \$60pp
Non Members: \$120.00pp
Non Members Group Bookings of 4 or more:
\$99pp (bookings essential)

This event uses the *Metaventure*[®] approach for teaching strategies for effective leadership and teamwork, especially under conditions of adversity and change. This approach uses the power of an adventure story and metaphor to help participants go beyond traditional learning to experience concepts in a way that allows for deeper understanding, better retention and immediate application to their work. The central story for the program is the 1914–1916 Trans–Antarctic expedition led by Sir Ernest Shackleton.

Shackleton and his crew of 27 set out in December 1914 aboard the Endurance, and quickly encountered ice conditions that were unusually harsh. Only 60 miles from Antarctica, Endurance became trapped in pack ice. For 10 months they drifted, locked in the grip of the ice, until the enormous pressure crushed the ship. With limited supplies, the crew was forced to survive on the ice floes, where they were stranded for five more months.

How did this group overcome seemingly insurmountable obstacles?

This compelling story of triumph against “life and death” circumstances becomes the metaphor that connects the experience and discussions. Using actual photographs, drawings and journal entries from the expedition, this session will explore what happened on this journey and what we can learn for modern leadership and team success.

For further information and to book:

Visit www.commerceballarat.com.au

Interested Booked



Social Media – Where to Next?

AUGUST

15

Presented by JRM Social

Date: Thursday 15 August

Time: 10:00am – 12:00pm

Venue: Freight Bar & Restaurant, Cnr Mair & Peel Streets

Cost: \$25.00 + booking fee (bookings essential)

Where is your social media strategy headed? Are you confused by all the new features offered across Social Media platforms? Are you unsure which platform is best suited to your business?

In this session we'll discuss all the changes to your favourite social media platforms over the last year, what it means for you, and how you can best utilise them to grow your business.

For further information and to book:

Visit <http://bit.ly/where-to-next-social>

Interested Booked

The Great Debate: Does Business Have a Role in Advocating for Social Change?

AUGUST

15

Presented by Leadership Ballarat & Western Region / Runway

Date: Thursday 15 August

Time: 6:00pm – 8:00pm

Venue: Runway Ballarat, Flecknoe Building, 124 Albert Street

Cost: \$25.00 (bookings essential)

Leadership Ballarat and Western Region is partnering with Runway Ballarat to ask an important question – does business have a role to play in impacting and influencing social change?

In celebration of a new era in doing business in a changing workforce, the two organisations have teamed up for the 2019 B31 Ballarat Business Festival to debate the topic in an outrageous fashion.

Bringing together some of the big minds in Ballarat business, this is your chance to hear each side argue their case with humour and good faith – whether they believe what they're saying or not.

The debaters will be made up of local leaders, business people, controversialists and disputants, who will be moderated by someone fair and sensible... we promise. It will form the August StartUp Ballarat meetup event – all are welcome.

For further information and to book:

Visit http://bit.ly/business_socialchange

Interested Booked

Discover the "Me...Me...Me" Free Media Strategies For Unstoppable Business Growth

AUGUST

16

Presented by High-Profit Media

Date: Friday 16 August

Time: 10:00am – 12:00pm

Venue: Platypus Co-Working, Level 2/51 Lydiard St Sth

Cost: \$27.00 (bookings essential)

Now YOU TOO can have the same high impact, cutting edge, game-changing marketing blueprint that big business uses; so you can get more leverage... more authority... and greater positioning... in the public mind!

When you apply the secrets of Media, Message, & Medium, with my blueprint for FREE media exposure... You get more exposure, recognition and industry-leading status. And YOUR business BOOMS!

Getting FREE exposure in the mainstream media is not as hard as you think. And when you've got a great product or service, free media exposure can make it fly. That's why I've created this blueprint for Free Mainstream Media so you can learn the secrets of profitable media exposure.

For further information and to book:

Visit <http://bit.ly/media-strategies>

Interested Booked

Mindshop Excellence Presentation of Certificates

AUGUST

16

Presented by Commerce Ballarat in
partnership with Mindshop

Date: Friday 16 August

Time: 3:00pm – 4:00pm

Venue: BGT, Barkly Square, 25-39 Barkly Street

Everyone is welcome to watch students and industries involved in the Mindshop Excellence Program present their findings to teachers, principals, students and local businesses.

For further information and to book:

Visit www.commerceballarat.com.au

Interested Booked



Setting up a Shop or Office? What You Should Always Ask About Your Lease

AUGUST

19

Presented by Victorian Small Business
Commissioner

Date: Monday 19 August
Time: 12:00pm – 1:00pm
Venue: Online event
Cost: FREE (bookings essential)

Join a free webinar to find out what you should always ask about your lease. Hear from a retail leases expert who uses real-life examples to show you how to avoid legal pitfalls when you enter one of the biggest financial decisions for your business – signing a lease. Designed for small business owners and commercial real estate agents, and presented by Mark Schramm, Senior Manager Dispute Resolution Services, of independent government agency, the Victorian Small Business Commission.

For further information and to book:
Visit <http://bit.ly/ask-about-your-lease>

Interested Booked

Starting a Business – Made Easy

AUGUST

19

Presented by Sarina Russo Entrepreneurs

Date: Monday 19 August
Time: 5:15pm – 6:15pm
Venue: Platypus Coworking, Level 2, 51 Lydiard St Sth
Cost: FREE (bookings essential)

Many people think about being their own boss, turning a passion, hobby or great idea into a business of their own. But starting your own business can often be a daunting task. With the right guidance, support and advice from an Entrepreneurship Facilitator you can DO IT with confidence.

In this 60 minute introduction you will learn the steps to take to turn a business idea into a reality today. Then book a time for a one-on-one mentoring session. We will work together with you to help you achieve your business goals. We provide hands-on assistance, practical advice and expert guidance and mentoring support to get you started and keep you on course, all at NO COST to you.

Paul Miller has worked with 1000s of start-ups and knows what it takes to ensure your business succeeds. Entrepreneurship Facilitators are funded by the Australian Government.

For further information and to book: Visit
<http://bit.ly/starting-a-business-easy>

Interested Booked

Ballarat Careers Expo

AUGUST

Presented by Ballarat Grammar
and Wendouree Rotary Club

19

Date: Monday 19 August
Time: 6:30pm – 8:30pm
Venue: Ballarat Grammar, 201 Forest St

Representatives of universities/TAFE's, Institutions, organisations and job representatives to provide insight on career choice information.

Interested

Six Steps to an Engaged, Motivated Team

AUGUST

20

Presented by Potential Psychology

Date: Tuesday 20 August
Time: 9:30am – 11:30am
Venue: Platypus Coworking, Level 2, 51 Lydiard St Sth
Cost: \$35.00 (bookings essential)

Forget carrots and sticks! Modern psychological models of motivation delve deeper into human behaviour, exploring what drives us, inspires us and what keeps us happy and well – while also boosting productivity, initiative and engagement.

In this workshop we will:

- Delve into current scientific models of human motivation
- Explore six simple strategies that you can implement to better motivate team members (and yourself!) and create a flourishing workplace
- Develop your confidence as a leader and manager by giving you the tools and knowledge to know, understand and inspire your team

About your workshop leader

Ellen Jackson is a workplace psychologist with 20 years' experience consulting to organisations in human behaviour at work. She holds postgraduate University qualifications in positive psychology, goal setting and motivation. She now works with Ballarat's leading organisations to create thriving, flourishing workplaces, and she is the host of The Potential Psychology Podcast.

For further information and to book: Visit
<https://www.potential.com.au/ballarat-workshops>

Interested Booked



Are You Still With Me? Checking the Pulse of Your Market Before it Flatlines

AUGUST

21

Presented by Federation Business School

Date: Wednesday 21 August

Time: 9:00am – 12:00pm

Venue: Fed Uni SMB Campus, Building T,
107 Lydiard St South

Cost: Free (bookings essential)

Dr Moulik Zaveri, Federation Business School, who brings more than ten years of industry and academic experience in marketing, will facilitate the presentation. Drawing on his expertise in marketing research and services marketing, Dr Zaveri will present to participants effective marketing research techniques that help business formulate effective marketing strategies.

The presentation is targeted at SMEs and SoHos (Small Office/Home Office) businesses. It will delve into topics related to customer expectations, experience, and satisfaction and pre-empting strategies to develop a healthy on-going customer relationship with clients.

Participants will:

- Gain a better understanding of marketing research and how to use it to their advantage within SME and SoHo context.
- Learn tools and techniques to measure customer beliefs, attitudes, and behaviour.
- Be able to develop strategies to provide better service/products backed by customer research.
- Appreciate the importance of value-based marketing.

For further information and to book:

Visit <http://tiny.cc/76ux5y>

Interested Booked



Effective Business Networking

AUGUST

21

Presented by Ballarat Business Centre

Date: Wednesday 21 August
Time: 5:00pm – 7:00pm
Venue: Ballarat Business Centre, 15 Dawson St Sth
Cost: \$25.00 (bookings essential)

Love it or hate it, effective networking generates up to 90 per cent of business leads, making it an essential contributor to small business success.

Find out how to build relationships that are both meaningful and authentic, develop your own 30-second 'elevator pitch' and discover the many ways networking can deliver value to your business.

Meet other small business operators, grow your confidence, and put new skills into practice in a relaxed and comfortable environment guided by expert advice and feedback.

For further information and to book:
Visit www.ballaratbusiness.com.au/events

Interested Booked

How to Recruit in a Candidate Short Market in 2019

AUGUST

22

Presented by Inspire HQ

Date: Thursday 22 August
Time: 9:00am – 11:00am
Venue: Oscar's Hotel & Cafe Bar,
18 Doveton Street South
Cost: \$25.00 (bookings essential)

If you have tried to recruit a new staff member at any stage in the last few years, you know how hard it is to find any candidates, let alone the perfect one. Sourcing great candidates has always been a challenge, but in this candidate short market, it's becoming almost impossible. Tap into Ange Connor's 10+ years of experience and find out why traditional recruitment practices are broken, and what is needed to recruit successfully in 2019.

You'll learn how to:

- pitch your role to attract the best candidates
- use social media and job boards to their best advantage
- build your employer brand and position yourself as an employer of choice

For further information and to book:
Visit <http://bit.ly/how-to-recruit-2019>

Interested Booked

Thriving in the Customer Economy

AUGUST

22

Presented by Think Curious

Date: Thursday 22 August

Time: 5:30pm – 7:30pm

Venue: Runway Ballarat, Flecknoe Building,
124 Albert Street

Cost: \$20.00 (bookings essential)

Customer expectations are shifting fast, fuelled by digital and global disruptive trends. With this comes massive potential for businesses to thrive and grow.

This workshop will cover:

- The rise of customer experience as a competitive advantage
- How to build customer-centricity into your business using practical tools like customer personas, interviews and journey maps
- How marketing is evolving and what this means to attracting and retaining customers in your business
- How to gain and use customer feedback

The session is facilitated by Merryn Olifent, a digital and marketing leader with more than 15 years experience delivering digital transformation programs in financial services, consumer technology and travel – bridging the worlds of marketing and technology to help businesses transform and grow around their customers.

For further information and to book:

Visit <http://bit.ly/customer-economy>

Interested Booked



Day to Day Management and Supervision of Staff Course

AUGUST

23

Presented by Victorian Chamber of Commerce

Date: Friday 23 August

Time: 9:00am – 4:30pm

Venue: Oscar's Hotel & Cafe Bar, 18 Doveton St Sth

Cost: \$450 Use Discount Code "B312019"
(bookings essential)

This course will turn you into a leader who can inspire, influence and help your employees to achieve their full potential in a fast-paced business environment.

You'll gain the knowledge and skills to effectively handle difficult situations and have the confidence to hold professional discussions and achieve positive results.

This course is aimed at those responsible for team leadership and performance.

This course will increase your knowledge of:

- Consistency and fairness in decision-making
- Managing performance to achieve better results
- How to have the 'difficult' conversation
- How to identify underlying causes of poor performance and behaviour
- How to discipline staff appropriately, including conducting interviews and maintaining documentation

Peter Maplestone is a Senior Consultant at the Victorian Chamber delivering coaching, training and consulting services, specialising in leadership, management, performance management, problem solving, leading and managing change and many more.

Peter enjoys working closely with clients to identify learning and development solutions that will impact company initiatives and performance.

For further information and to book:

Visit <http://bit.ly/management-course>

Interested Booked



Prototyping with the Runway Fab Lab

AUGUST

27

Presented by Eurekaive

Date: Tuesday 27 August

Time: Session 1: 10:00am – 12:00pm

Session 2: 12:30pm – 2:30pm

Venue: Runway Ballarat Fab Lab, Flecknoe Building, 124 Albert Street

Cost: \$20.00 (bookings essential)

The Runway Ballarat Fab Lab is open for those wishing to prototype their inventions, test out equipment, and to build things. In this workshop we will introduce the machines in the space, as well as design and laser cut a name badge for each participant. Participants will come away with knowledge about prototyping using laser cutters, 3D printers, milling machines, sewing machines and several other tools. They will have a good understanding of iterative development ideas for design and also a name badge. Your facilitator, Robert Layton, prototypes for early stage startups through Eurekaive and is the Vice President of the Ballarat Hackerspace. He has extensive knowledge of the prototyping workshop and a wide range of technical knowledge.

For further information and to book: Contact

Robert Layton rob@eurekaive.com.au or call 0430 013 554

Interested Booked



Respect, Mental Health and Our Workplace

AUGUST

28

Hosted by Inspire HQ and presented by FCW Lawyers

Date: Wednesday 28 August

Time: 7:30am – 9:00am

Venue: Oscar's Hotel & Cafe Bar, 18 Doveton St Sth

Cost: \$45.00 (bookings essential)

As work demands increase, choice increases and the world becomes less certain, evidence suggests we will see the rise of mental health issues from employees.

What are the obligations and responsibilities of employers? How do employers develop the skills that safety legislation and the Law now requires of it?

The law remains an eloquent source of how employers should respond and once understood, can assist employers to strategically manage mental health issues in a respectful environment. This can decrease the likelihood of employees developing serious illness, improve productivity at work, better employee health and help to attract and retain talent. Is it hard? No! It requires learning the law, having a commitment to a respectful and generous culture and understanding the tenets of workplace wellbeing.

This session will provide you with the legal knowledge, the outline of how to create a strategic mental health plan for your organisation, and the evidence that supports and explains the right interventions.

For further information and to book:

Visit <http://bit.ly/mental-health-workplace-1>

Interested Booked

2019 Federation Business School Commerce Ballarat Business Excellence Awards

AUGUST

29

Presented by Commerce Ballarat

Date: Thursday 29 August

Time: 6:00pm – Late

Venue: Mercure Ballarat Hotel & Convention Centre, 613 Main Road

Cost: \$156.00 (bookings essential)

Join us for an evening of celebration of Ballarat business with the announcement of the winners in the 2019 Federation Business School Commerce Ballarat Business Excellence Awards. Guests will be treated to an evening full of surprises and feature entertainment.

For further information and to book:

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