

**Commerce Ballarat News Bulletin
2 – 8 April**

Quote of the Week:

“How amusing racing would be if it were not for the horses. They take people's minds off conversation.”

Commerce Ballarat Race Day

Ballarat Turf Club

Thursday 14 April
\$55pp or \$550 for a table of ten

All those who have attended our race days know this is the fun way to do business.

Commerce Ballarat "How to Win Business" session

Mercure Hotel and Convention Centre

613 Main Road, Ballarat
19 April 2011, 2pm - 4pm
Members Free
Non Members \$10.00

Join us for a panel presentation and discussion with representatives from Ballarat Health Services, University of Ballarat, St John of God Hospital and Mars Snackfoods. Learn how to tender and understand their processes to give your company the best opportunity to win business. **Think B2b - Business to Ballarat.**

Leading Teams Program

BRACE

602 Urquhart St, Ballarat
Dates: 10 May, 7 June, 5 July & 16 August
Time: 9.30am - 1pm
\$450+GST

The internationally recognised Leading Teams program is again being made available to Commerce Ballarat members as a result of funding by Regional Development Victoria. This is a chance for local businesses to participate in the same program and share in the experiences Leading Teams has gathered from their work with successful sporting and business teams. The program consists of 4 x ½ day group sessions, practical applications in your own business and one-on-one mentoring sessions over a 3 month period.

Integrating Sustainability Workshop

Neighbourhood Cable Conference Room, Greenhill Enterprise Centre, Ballarat
Technology Park, Mt Helen
10 May
9am – 1pm (registrations at 8.45am)
RSVP essential by 6 May
Members & Non-members FREE

Sustainability is a term that is receiving unprecedented attention - but what does it mean and how can you successfully integrate sustainable practices into your

business while remaining competitive? **Presented in partnership with Design Victoria, AI Group Ballarat and Ballarat ICT**

B.L.E.N.D

WHK

21 Armstrong St Nth, Ballarat
Wednesday 25 May, 5.30pm – 7.30pm
Members Free
Non Members \$16.50

Guest speaker: Damien Lubeek, Interpath Pty Ltd, winner of the Business of the Year Award at the 2010 CGU Commerce Ballarat Business Excellence Awards.

Are you 39 and under and looking for an opportunity to share ideas and impressions of today's business world?

Drinks and savouries provided.

505 Club

Adroit Insurance Group & Butler Chartered Accountants

18 Doveton St Nth, Ballarat
(Date TBC) June, 5.30pm – 7.30pm
Members Free
Non Members \$16.50

An evening of networking and fostering relationships to grow your business.
Drinks and Savories provided

Members News

Member to Member Link 8 April

Take a look at what's on offer this week!

All CB members are invited to participate in this initiative. Make an offer to your fellow members today! Free coffee with main meal, pair of stockings with every pair of shoes bought, 13th bottle with every dozen bottles of wine!!

Member of the Week Submission

To be included in the Members of the Week section of the newsletter please email your business description of no more than 30 words and your logo as a JPG format to sofie@commerceballarat.com.au

Sponsorship needed for film project

Lead On Ballarat is looking for an organisation to sponsor their new film project. The project will focus on Youth Homelessness by having a group of young people work with a professional film maker to make a film about the issues and reasons for Youth Homelessness. This is a joint project between Lead On Ballarat, Mojo Professional Photography, the City of Ballarat and the Ballarat Learning Exchange. Contact Vicki Coltman, Executive Officer, Lead On Ballarat on 0409 023 373 or 5332 3896

B31 Ballarat Business Month



Applications to host are now open, if your business or organisation is interested in participating please complete this [application form](#).

Nominations open for 2011 Ballarat Heritage Awards

Nominations are now open for the 2011 Ballarat Heritage Awards. Commerce Ballarat is a proud sponsor and we encourage you to nominate or encourage owners/tradespeople to nominate for your favourite heritage projects. These can be for heritage places, buildings, gardens and objects in the following award categories:

- Creative Reuse of a Heritage Place
- New Work/Development within a Heritage Area
- Restoration of a Heritage Place
- Specialist Heritage Trade Skill – *sponsored by Haymes Paint*
- Sustainability and/or Greening of a Heritage Place

Presented jointly by the City of Ballarat and the National Trust of Australia (Vic), the awards aim to recognise those in our community who have demonstrated excellence in retention, restoration, enhancement and reuse of our heritage places.

Nominations close at 5pm on Friday, 15 April. [Click here for a nomination form](#) or visit www.ballarat.vic.gov.au alternatively a hard copy can be collected Council's Customer Service Centre, The Phoenix, 25 Armstrong Street South. Completed submission forms must be lodged to heritage@ballarat.vic.gov.au or by mail to Heritage Officer, City of Ballarat, PO Box 655, Ballarat, 3353 or in person at the Town Hall.

Australian Chambers Business Congress "Today, Tomorrow & Beyond"

Date: 1- 3 June

Venue: Gold Coast Convention Centre

Cost: \$1695 (Chamber Member), \$1995 (Non-member)

Open to all business people, [click here](#) for more information

Nominations for the 2011 Victorian Training Awards are now open

Showcase your talents. Engage with new and future employers. Open the door to a new future. Participate in the 2011 Victorian Training Awards!

The 2011 Victorian Training Awards reward excellence and innovation, and celebrate the valuable contribution apprentices, students, teachers, employers, and training providers play in ensuring our state has a strong skills base - now and in the future! Nominees gain recognition for outstanding achievements, increase their profile and gain valuable networking opportunities with senior industry and business leaders.

There are 14 Victorian Training Award categories, with prizes of up to \$10,000 awarded to most winners! Winners also have the chance to represent Victoria at the Australian Training Awards, held in Brisbane in November. All finalists and their families will be invited to attend the 2011 Victorian Training Awards Presentation Dinner at Crown Palladium in Melbourne on Thursday 1 September, 2011.

Nominations are now open! Entering is easy, and you can nominate yourself, your teacher, or someone you know – just visit www.skills.vic.gov.au to enter online.

Hurry, nominations close on Friday 6 May. To find out more about the 2011 Victorian Training Awards, visit www.skills.vic.gov.au today or [click here](#) for more information

Australian Local Government Women's Association Conference

Date: Friday 13 May
Venue: Trench Room, Ballarat Town Hall
Time: 9.30am – 4.00pm
RVSP: by 8 May, [click here for registration form](#)

Australian Local Government Women's Association 2011 Dinner

Date: Friday 13 May
Venue: Alexandria on Lydiard
Time: 6.00pm
[Click here for more information and registration form](#)
Guest speaker Janet Dore – CEO – TAC

Australian Bureau of Statistics

5368.0 International Trade in Goods and Services, Australia, Feb 2011
<http://www.abs.gov.au/ausstats/abs@.nsf/mf/5368.0?OpenDocument>

6105.0 Australian Labour Market Statistics, Apr 2011
<http://www.abs.gov.au/ausstats/abs@.nsf/mf/6105.0?OpenDocument>

Australian Chamber of Commerce and Industry

Survey of Investor Confidence Finds Business Conditions Remain Patchy, 7 April 2011
<http://www.acci.asn.au/Research-and-Publications/Media-Centre/Media-Releases-and-Transcripts/Economics-Industry/Survey-of-Investor-Confidence-Finds-Business-Condi>

Majority Concerned About Impact of Carbon Tax on Jobs & Industry, 6 April 2011
<http://www.acci.asn.au/Research-and-Publications/Media-Centre/Media-Releases-and-Transcripts/Economics-Industry/Majority-Concerned-About-Impact-Of-Carbon-Tax-On-J>

Regional Industry Link

If you're not on it, how are you going to know about it?
Register on www.regionalindustrylink.com.au come to the free Information Sessions, details at the top of this bulletin.

Click [here](#) for current opportunities

Media

Publication: *The Courier* www.thecourier.com.au

Tuesday 5 April

University of Ballarat students have no excuse not to look the part anymore. The university's Ubuy store has officially opened, giving students access to a range of groceries and clothing that was previously inaccessible on the campus.

Wednesday 6 April

Volunteer group **United Way Ballarat** will receive \$1398 to carry on its work in the community. Under the Volunteer Small Grants program, another 24 organisations around Victoria will get funds from the state government.

Raphael House threw open its doors last week to take the mystery out of its perinatal mental health service. An open afternoon was held at the Drummond

Street North site for local caregivers plus medical and mental health practitioners. Run by **St John of God Hospital**, Raphael House provides support to families affected by mental health disorders in the perinatal period, which is from pregnancy to after the birth.

Thursday 7 April

It wasn't the Easter Bunny bouncing through **St John of God Hospital** yesterday handing out Easter goodies, it was students from St Patrick's College. A handful of students from the college distributed Easter eggs and gifts to the hospital patients as part of their community care program.

A **University of Ballarat** research project has studied the tourism trends among people visiting friends and family. In 2010, the University of Ballarat's School of Business conducted research on residents from four Melbourne local government areas, examining their visits to friends and family in the area.