

About

Performance Property Advisory is a investment specialist property working with investors who are serious about growing an established property portfolio that realises exceptional capital growth and represents a solid return on investment.

Our due diligence on individual investment properties includes a rigorous checklist of key criteria; property condition, rental return, local supply and demand. neighbourhood assessment. transport, employment and local development. Combined with our in-house research in capital cities and major regional centres throughout Australia, we have a thorough insight and understanding of the property cycle and market.

Whether you are an experienced property investor, looking to purchase property for a self managed super fund or just starting to dip your toes into the property market, having a dedicated team of researchers and qualified investment advisors working with you is critical to a successful investments strategy.

Your Property Team

Your property team is lead by Phillip Almeida and includes Paul Brick, Tomas Turkayoglu, Elise Rodriguez, Justin Dang and Melinda Pantelis.

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Phillip Almeida M.Bus (Prop) Grad Dip Vals QPIA CEA **Director Advisory**

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Phillip is a Director of the Performance Wealth Group and leads our property advisory team, building upon various networks created throughout his 15-year career. A large proportion of Phillip's clients are time poor medical professionals, aviation professionals, agriculturalists, property professionals and other professional service providers looking to access high quality advice on property investment as part of a long-term wealth creation strategy.

Phillip works with his clients on strategies to improve and enhance their portfolios, which invariably includes a detailed analysis of their existing properties, recommendations for refurbishment, divestment of underperforming properties and suggested property acquisition.

Phillip has been advising rural clients and accounting firms on quality off-farm investments since 2002. Having a rural background himself, Phillip understands the challenges and issues faced by the farming community, particularly the impact that market fluctuations and seasonal conditions can have on their income and their capacity to invest.



Tomas Turkayoglu B.AppSc (Prop & Vals) (Hons) CAR QPIA Acquisitions Manager m. 0431 282 007 e. tom@performanceproperty.com.au

Tomas is responsible for administering the pre- purchase process by negotiating and acquiring residential assets and analysing market trends in line with Performance Property Advisory's ("PPA") business model. In addition, Tomas meets with clients to establish long-term wealth creation strategies by identifying their goals and assessing appropriate solutions. Being a Qualified Property Investment Advisor ("QPIA"), Tomas provides detailed advice that informs clients on the fundamentals of property

investment, including identifying growth suburbs and regions; demographics and employment rates; proposed infrastructure developments and other aspects that contribute to a positive return on investment.



Paul Brick Grad Dip Property CAR B. IT **Senior Acquisitions Consultant** m. 0438 043 798 e. paul@performanceproperty.com.au

Whilst working in Real Estate for 5 years, including one year as a Real Estate workplace trainer, Paul has developed a deep understanding of property sales and property management systems and processes. Following this, Paul started his own business in 2008. He grew it from a soleoperator to an award winning company, servicing over 500 SME and government clients nationally, and managed it through its acquisition in 2016. During this time, he obtained crucial negotiation, networking and customer service skills.

Paul has maintained a long interest in property and has been investing since he was 19 years old. He continues to develop his property portfolio using the same methodology available to Performance Property Advisory clients.

Paul holds qualifications in Real Estate, Property, Building and Construction, Project Management, Information Technology, and Workplace Training, and keeps his knowledge current through formal and informal education. He is currently completing his final subjects for his Master of Property at RMIT. Paul is committed to professional standards and ethics, and is a member of the Australian Property Institute (API), Royal Institute of Chartered Surveyors (RICS), and Project Management Institute (PMI).



Justin Dang B. Comm (Accounting & Finance) Acquisitions Assistant m. 0417 175 172

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Justin Dang joined Performance Property Advisory while completing his Master of Property at RMIT.

He graduated in 2014 with a Bachelor of Commerce, majoring in Accounting and Finance at Monash University. After 2 years working as an accountant, he decided to change his career path into property.

Justin now assists in analysing residential investments and development opportunities for clients. With thorough analysis and research, he ensures the the pre-purchase diligence and investment reports are completely in a timely manner and to the highest standard. Justin has an interest in assisting clients with wealth creation and growth.



Elise Rodriguez



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Elise Rodriguez is one of Performance Property Advisory's Client Relationship Manager's. She assists the property management and acquisitions teams with coordinating the post-transaction process, renovations, maintenance, leasing, and client liaison.

Through working in the property and mortgage broking industry for over ten years, Elise has developed a well rounded knowledge of the cycle for transacting in property. Elise holds a Cert IV Business Management & Human Resources, Diploma of Finance and Mortgage Broking Management and Agents Representative certificate.



Melinda Pantelis Executive Assistant & Office Manager

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Melinda is The Performance Property Advisory Group's Executive Assistant & Office Manager and supports the Directors and teams in key client relationship and portfolio management. She also supports in scheduling all consultations, travel coordination, documentation management, events and more.

Melinda holds an Adv. Dip. in Tourism Management and has gained an array of experience in various industries in her 20-year career. She also holds a Cert 3 & 4 in Fitness and is a qualified Personal Trainer with skills in boxing, nutrition and kettlebells.